

Message Text

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PAGE 01 LAHORE 00887 200527Z

13

ACTION NEA-10

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R 191123Z JUL 76
FM AMCONSUL LAHORE
TO SECSTATE WASHDC 0917
INFO USDOC WASHDC
AMEMBASSY ISLAMABAD

UNCLAS LAHORE 0887

E.O. 11652: N/A

TAGS : BEXP, PK

SUBJECT : PRODUCT OPPORTUNITY - WAPDA POWER CONTROL CENTER

REFERENCE : STATE 151283

1. VERY MUCH APPRECIATE MR. CROSLEY AND SIPS/USDOC SUPPORT TO
U.S. VISIT OF WAPDA OFFICIALS.

2. POST HAS HELD SEVERAL FOLLOW UP DISCUSSIONS WITH ASHAI AND
HASAN AND HAS VISITED NATIONAL POWER CONTROL CENTER, LAHORE.
SIZE AND SCOPE OF POWER CONTROL MODIFICATION PROJECT NOT YET
DETERMINED, BUT ASSUMED BY WAPDA OFFICIALS TO BE FROM DOLS 10
TO 50 MILLION DEPENDING ON RECOMMENDATIONS OF CONSULTANT'S
SURVEY. DIRECTOR POWER CONTROL GHULAM KADIR ASHAI PRESUMES
CASE FOR UPGRADING POWER CONTROL CAPABILITIES WILL BE SUFFICIENTLY
STRONG TO ATTRACT WORLD BANK OR ASIAN DEVELOPMENT BANK FINAN-
CING. (ADB HAS ALREADY EXPRESSED INTEREST IN SURVEY). ASHAI
SAID HE CONFIDENT DOLS 10 MILLION INVESTMENT IN EQUIPMENT
COULD BE PAID OFF IN 3 YEARS BY IMPROVED EFFICIENCY IN RUNNING
THE SYSTEM. GIVEN INCREASING POWER OUTPUT OF TARBELA AND
MANGLA DAMS, IT APPEARS PRESENT SYSTEM WILL BE INCREASINGLY
OUTMODED.

3. POST BELIEVES THE NEXT STEP IN BREAKING INTO THE HERETOFORE
EUROPEAN DOMINATED POWER CONTROL EQUIPMENT MARKET IN PAKISTAN
IS TO HAVE APPROPRIATE AMERICAN CONSULTANT FIRMS CONTACT WAPDA
AND OFFER THEIR SERVICES. REQUEST SIPS/USDOC ALERT AMERICAN
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FIRMS AND HAVE THEM SEND DETAILS THEIR CAPABILITIES AND EXPER-

IENCE TO MAJOR GENERAL FAZAL-I-RAZIK, CHAIRMAN, WATER AND POWER
DEVELOPMENT AUTHORITY, WAPDA HOUSE, SHAHRAH-E-QUAID-E-AZAM,
LAHORE, WITH BLIND COPIES TO GHULAM QADIR ASHAI AND CONGEN.

4. BELIEVE CONSIDERATION FORMATION U. S. CONSORTIUM BEST
DEFERRED UNTIL DIMENSIONS WAPDA PROJECT MORE CLEARLY DEFINED.
GIBNEY

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